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| Role Title: Pricing Implementation Manager | | Date: 8/10/2021 |  |
| Role Code: | | Business Unit: Pricing |  |
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| **ROLE**  **Function Purpose**:   * Supporting Director of Pricing with support to Exec/Board/MD Consumer Roadside * Manage a team of Analysts * Accountable to deliver pricing changes on time and with robust controls * Stakeholder manage other Implementation teams & external partners to ensure efficient delivery. * Develop innovative solutions to solve problems and deliver the revenue & margin * Answer implementation queries for the wider team – Acquisition and retention. * Support the retention team within pricing on the £250m forecast super model. * Ensure procedures are followed when undertaking price changes. * Perform post implementation analysis to ensure retention changes and fixes by SSP are working as expected.   **Context:**   * Highly competitive market, set against a background of changing social, legal and economic pressures, with an emergence of new risk scenarios * UK based and operating across RAC business   **Reports to:**   * Head of Pricing   **Key Relationships:**   * Members of Pricing * Finance * Marketing * Insights team | **NEED TO DO**  **Key Performance Indicators:**   * Financial plan delivery supported. * Premium, conversion, Retention Rate, ARPU targets and profitability are met * Retention rates increased * Policy count increased * RAC margins maintained / increased * RAC perceived by others as market leader * Delivery of price changes on time | **NEED TO KNOW**  **Skills/Knowledge /Experience**   * 5+ years of pricing experience in relevant field (such as Finance, Insurance, Banking etc.). * Excellent technical knowledge of pricing and analytical techniques. * Highly numerate with strong analytical & problem solving skills * Extensive software skills. Notably, Excel, SQL & SAS.   **Personal Attributes:**   * Strong communication and negotiation skills * Highly motivated * Well organised with good planning skills * Able to juggle competing priorities   **Qualifications/FCA:**   * Relevant numerate degree. | **NEED TO BE**  **Capabilities/Strengths:**  Core competencies to level 3:   * Achievement Drive Level 4 * Building Relationships Level 4 * Commercial Awareness Level 4 * Continuous Improvement Level 4 * Developing Self & Others Level 4 * Interpersonal & Influencing Skills Level 4 * Judgement & Decision-Making Level 4 * Leadership Level 3 * Leading Change Level 4 * Strategic Thinking Level 3 * Team Working Level 4 * Specialist Knowledge – Level 5 – see Skills/Knowledge/ Experience section |